



## ABOUT CMTA

### MISSION

To improve California's quality of life and increase prosperity for all Californians by stimulating economic growth, creating new jobs, protecting existing jobs and recapturing educational excellence, while safeguarding California's environmental resources.

### WHO WE ARE

The California Manufacturers & Technology Association is a mutual benefit, non-profit corporation, set up to monitor and influence state government on issues that have an impact on the ability of manufacturers, technology based companies and processors to fairly and profitably produce their products in California. CMTA is the premier statewide organization that exclusively represents these interests and our work is focused on supporting public policies that encourage a favorable and competitive California business climate since 1918.

## MEMBER BENEFITS & POLICY COMMITTEES

### POLICY COMMITTEES

CMTA policy is driven by a series of active committees covering issue areas of concern to manufacturers. Members of the policy committees provide their expertise through analysis of legislative and regulatory proposals and are charged with the responsibility of establishing policy on most issues. CMTA's goal is to influence the legislative and regulatory process in such a way as to protect and enhance the business climate in California. The committees ensure that the CMTA staff analyses of proposed legislation reflect the real world impact of such proposals.

### WORKERS' COMPENSATION

CMTA partnered with CompWest to deliver workers' compensation insurance to our members. They have a unique approach that blends concern and care for injured workers and effective cost management practices. The result has been stable premiums for participants in CMTA's Group Workers' Compensation program.

### EMPLOYMENT TRAINING RESOURCES

The state of California grants millions of dollars each year to employers to train and retrain workers to be more efficient and learn new skills. CMTA brings decades of experience working with employers and the Employment Training Panel to create unique training programs, apprenticeships and project administration from start to finish.

### BIG SAVINGS

CMTA membership gives you the power of group purchasing. These benefit programs offer both large and small members a real opportunity for significant savings:

- AVIS/Budget
- DELUXE
- Lenovo
- Member Freight
- Office Depot
- TSYS
- UPS
- The UPS Store
- West



## COVID-19 HIRING INCENTIVE

FOOD, AG, MEDICAL  
SUPPLY CHAIN

**Earn up to \$2K per employee**

### CMTA and CA ETP COVID-19 Hiring Incentive

This Employment Training Panel Program offers employers that are hiring employees up to \$2,000 in hiring reimbursement per person. Each newly hired or re-hired individual must make at least \$17.50 per hour and must receive 4 hours of training.

#### How does my company qualify?

Your company must have the following NAICS code:

- 62 Healthcare
- 44611 Pharmacies
- 3254 Medical and Pharmaceutical manufacturing
- 3345 Measuring Device manufacturing
- 3391 Medical Equipment manufacturing
- 541380 Testing Laboratories
- 11 Agriculture
- 311 Food Manufacturing
- 3121 Beverage Manufacturing
- 3256 Soap & Toilet Paper Manufacturing
- 445 Food & Beverage (ie Grocery) Stores

#### What is the most money my company can earn?

Up to \$200k if you hire 100 new employees.



# Use the State of California Funding to increase your training

**Did you know that your company can get paid by the State of California to deliver training to your employees?** California Manufacturers & Technology Association (CMTA) is partnering with the State of California Employment Training Panel (ETP) to help fund your internal training programs.

## **This looks too good to be true. Is this for real?**

Many companies pass up this opportunity because they think, "This can't be for real, what's the catch?" Most California companies pay into this training program fund, but only certain companies are eligible to use the funds.

## **How is the California Manufacturers & Technology Association (CMTA) involved?**

CMTA started a new round of ETP funding in January 2019. CMTA holds the contract with the ETP instead of your company, and this makes the paperwork a breeze. Your company may be eligible to get started training in as little as a week, and CMTA has developed a database to track all of your training electronically. We will assist you with all supervisors, hourly workers, etc. aspects of the administration of the contract.

## **Can I use my employees to deliver training?**

You may use your internal subject-matter experts to deliver the training or external training vendors.

## **What state agency runs this program and how does it reimburse our company for training?**

The Employment Training Panel (ETP) is a state of California agency that provides up to \$75 million in job training funds annually to employers throughout the state. The training funds are paid to the state by all private-sector employers.

## **What type of training can these funds be used for?**

Class Topics - training hours can consist of one subject or combination of topics, including:

- Business Skills such as Customer Service or Accounting
- Commercial Skills, such as Construction Skills
- Computer Skills such as Microsoft or Oracle programs
- Continuous Improvement, such as Lean Manufacturing
- Management Skills such as Leading a Team
- Manufacturing and Warehouse Skills, such as Cross-Training in Production Operations
- Literacy Skills such as Vocational English or Math

## **Here are your company's responsibilities:**

- Determine training needs
- Identify employees for training: managers, supervisors, hourly workers, etc.
- Select internal or outside trainers
- Review your training program with CMTA
- Submit the required information to CMTA
- Track employee training via our free software
- Earn training reimbursement

## **Here are some of the services offered by CMTA at no charge:**

- Evaluate the company's training needs relative to the ETP program rule
- Review the program with your company representative
- Refer outside trainers if necessary
- Assist in assembling and completing all necessary documents to participate
- Provide free software to track all your training
- Complete all state-required data entry and invoicing
- Reimburse your company for all ETP-eligible training with our training grant

# Companies that have received money through the State of California Funding and CMTA:

A.I. Foods Corporation	FoodService Partners -Richmond	Peterson Holding Co. (Tractor, Truck, Power Systems)
ABC Sheet Metal	Gardner Trucking, Inc.	Philippine Foodtrade Corporation
Advantage Metal Products	Global Plating, Inc.	Pitney Bowes, Inc.
Aero Turbine, Inc.	Gold Star Foods	Pizza Port Brewing Company/Grain to Green
AEye, Inc.	Graphic Research, Inc.	Preferred Bank
ALOM Technologies, Inc.	Graulung Research, Inc.	Production Robotics, Inc.
Alpha Polishing, dba General Brite Plating	Hammon Plating Corporation	QPL Technologies, Inc. (Q-Plus Labs)
Alvarado Street Bakery	Heliospace Corporation	Regent Aerospace Corporation
American Construction Metals	Herbalife Manufacturing, LLC	Revive Kombucha
American Etching & Manufacturing	High Speed CNC	Ross Wheeler Enterprises, Inc./San Diego
ARB Structures, Inc.	HM.Clause, Inc.	Brewing
Ascenx Technologies, Inc.	Hood Manufacturing, Inc.	Russian River Brewing Co. / 23 Bottles of Beer, LLC
Auburn Alehouse and Restaurant, Inc.	Hoppy Brewing Company/FTI Associates	Schorr Metals, Inc.
Automation Group	Idea Tooling and Engineering, Inc.	Shasta Electronic Manufacturing Service, Inc.
Awareness Integrated Management	Industrial Electrical Company	Shred Works, Inc.
Axiom Technology, Inc. (Axiomtek)	Institution Ale Company	SilPac International
Bagatelos Architectural Glass Systems, Inc.	Insulation Supply Company	SKS Die Casting & Machining, Inc.
Barnum & Celillo Electric, Inc.	Integra Technologies, Inc.	Small Precision Tools, Inc.
Bell Foundry Company	International Paper Company	SMC Ltd.
Benoit-Casper Brewing Company, Inc.	Iron Springs Pub & Brewery, Inc.	Spectrum Lithograph, Inc.
Berber Food Mfg dba Mi Rancho	J.I. Machine Co., Inc.	St. Clair Brown Winery and Brewery
Bike Dog Brewing Company, LLC	Jabil Packaging Solutions	Stewart Filmscreen Corporation
BioChain Institute, Inc.	JBS USA, LLC (March AFB, CDP)	Storm Manufacturing Group, Inc.
Bishop-Wisecarver Corporation	JL Precision (Sheet Metal)	Summit Engineering, Inc.
Blue Note Brewing Company	Juanita's Foods	T. Hasegawa USA, Inc.
Braemac CA, LLC	June Lake Brewing, LLC	TE Connectivity (MSI)
Bree Engineering, Corp.	Kala Brand Music Co.	Tesco Controls, Inc.
Brenner-Fiedler & Associates, Inc.	Knee Deep Brewing Company, LLC	Tesla, Inc.
CalTraining, Inc.	Krytar, Inc.	The Lost Abbey/Port Brewing Co.
Cambro Foodservice Equipment and Supplies	LEDtronics, Inc.	The Montague Co.
Car Enterprises, Inc.	M&L Precision Machining, Inc.	Tillys DBA World of Jeans and Tops
Clark Pacific	M.A.R.'s Engineering Company Inc.	TR Manufacturing, LLC
Click Away Corp.	MAC Thin Films, Inc.	Tri Tool, Inc.
Coachella Valley Brewing Company	McDonald Machining dba MMI Sonora	TSI Semiconductors
Cowgirl Creamery / Tomales Bay Foods, Inc.	Melrose Nameplate and Label Co.	Tube Form Solutions, LLC
Design Veronique (My True Image Mfg Co.)	Micro Precision Swiss, LLC dba Orchid	Venture Manufacturing
Device Brewing Company, LLC	Micro-Mechanics, Inc.	Vilmorin North America
Diversified Manufacturing of California, Inc.	Mission Critical Composites, LLC	Weld-Rite, Inc.
DP Products, Inc.	Moldex-Metric, Inc.	West Coast Fab, Inc.
Dry Creek Corp. dba E & J Gallo Winery	Natrol, LLC	Yolo Brewing Co./Brewhouse Concepts Land & Mgmt
Ducommun, Inc.	NBTY Manufacturing	Yorkshire Square Brewer
East Brother Beer Co.	New Helvetia Brewing Co.	<b>Single Employer Contracts</b>
EDRO Engineering, Inc.	Newman Flange & Fitting Co.	E & J Gallo
Embarcadero Media (Palo Alto Weekly)	Norden Millimeter, Inc.	Edwards Lifesciences
EPIC Insurance Brokers and Consultants	Orange County Nameplate Co., Inc.	Gatorade
Expert Resource	Orlando Spring, Corp.	IBM
Fabrinet West, Inc.	Pacific Abrasive Supply Company	Chevron
Fibre Trade, Inc.	Pacific Plastics Injection Molding	Raytheon
Fibreform Electronics, Inc.	Pactiv, LLC	
Field Fresh Foods, Inc.	Parallax, Inc.	
Firestone Walker Brewing Company, LLC	Patz Materials and Technologies	