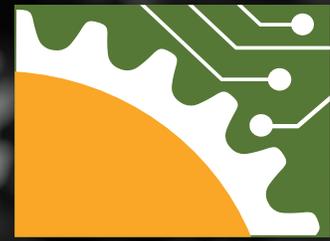


# Value of CMTA Membership



**CMTA**

CALIFORNIA MANUFACTURERS  
& TECHNOLOGY ASSOCIATION

Our success is  
**saving you money!**

CMTA advocated for

CMTA won and increased  
manufacturers' bottom line



## Lower taxes on equipment purchases

Partial sales tax exemption on purchase of mfg equipment

Worth  
**\$400 million**  
annually and extended to 2030!



## Tax credits for manufacturing job growth

New high wage jobs earn companies a tax break

Worth over  
**\$151 million**  
in tax breaks for manufacturers



## Flexible compliance options for climate change

Investments in energy efficiency on your own schedule rather than by government mandate

Saved  
**Millions**  
in equipment and operational costs



## More funding for high school career and technical education

Local schools earn grants to keep industry-relevant CTE classes going

**\$200 million**  
per year in statewide CTE funding



## Smarter regulations and sunshine on economic impacts

Agencies must choose least-cost regulatory approaches and analyze impacts

Saved  
**Millions**  
in higher compliance costs

Countless millions of additional costs have been saved because CMTA fought against bills that would have imposed higher taxes and fees, and onerous labor, environmental and litigation rules.

## OUR PROGRAMS ALSO SAVE YOU MONEY

- Members enjoy **5% savings** on their workers' comp insurance premium
- Members get access to **millions** in training funds
- Members get **80% off** of the game-changing *Manufacturers Marketplace* directory so they can be found by the right buyers

## ABOUT CMTA

We fight to improve California laws and regulations so manufacturers like you can prosper in the state. Our success is helping your bottom line. We stop or fix hundreds of harmful bills each year and we support bills that reduce burdens on manufacturing.

## WHY YOUR MEMBERSHIP IS IMPORTANT

Elected officials listen to CMTA because we represent you and the entire manufacturing economy. They listen because CMTA has a 100-year history of advocacy based on your interests. They listen because we bring them expertise and knowledge they can't get anywhere else.

*Be part of CMTA to keep California manufacturing strong*

*"CMTA makes it easy for me to understand and manage what is happening on all issues that are important to my company. They do such a great job that I am able to focus my time and attention on the most impactful issues."*

—Melissa Ameluxen, Anheuser-Busch

## JOIN CMTA

For membership contact Geri Royer at 916.498.3330 or groyer@cmta.net